

- AVOID COSTLY MISTAKES
- SAVE YOU THOUSANDS
- GET THE JOB DONE RIGHT (THE FIRST TIME)

5 THINGS YOU MUST KNOW BEFORE GETTING A ROOF RESTORATION

Don't sign a contract until you know this



Reliance Roof Restoration Campbelltown

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Introduction:

Hi, I'm Riley Alcorn, owner of Reliance Roof Restoration Campbelltown. At Reliance we offer THE most thorough job on your roof, most comprehensive warranty, and longest lasting products out there bar none... 100% guaranteed... or you don't pay a cent! With many years in the roofing industry and a passion for high quality workmanship, it's my goal to provide you with honest roofing advice. My philosophy is to deliver premium roofing services that take into account the harsh Western Sydney weather that only a local can understand and cater for. Whether you choose to work with Reliance or any other roofer out there, I hope this ebook will help you be more informed and have a positive experience.

- Riley Alcorn



Having your roof repaired, restored or replaced is a significant investment into your property. It's vital to engage the right company with such a significant investment. I have outlined 5 very important questions you must have the answers to before going ahead with a quote for your roof. Knowing this information can ensure a smooth job, saving you thousands



1) Are they licensed and insured?



You must ensure anyone undertaking roofing work at your property is licensed to perform the work and has all the appropriate insurances to finish the job safely and professionally. Ask for certificates of currency for public liability and workers compensation insurance, also don't forget to ask for and check their contractors license. If they aren't willing to prove they are insured and licensed, I suggest you look for a company who is. Having unlicensed and uninsured tradespeople working on your house can cost you significantly more than the roof restoration itself!

Want to know the biggest reason to use a licensed company? Because they're scared to lose their licence! This means they will go the extra mile to keep you happy. You see, a company who is unlicensed has nothing to lose. And you have no recourse should they mess the job up. At Reliance, our license is at stake! If a company is not insured and causes damage to your property, the damage could cost thousands of dollars to fix! Their business could fold as a result and leave you on the hook.

2) What does a detailed quote look like?



A detailed quote allows you to understand the process and know exactly what you're paying for. Going with a vague, generic quote only opens you up to complications down the road. A good roofing company will send a representative out to your place where they will be able to get on the roof and use their experience to come up with an accurate quotation. A professional company will stick to the quote and you won't be inundated with unexpected costs.

For reference, our detailed quote system includes the following steps for a full roof restoration :

- Replace all broken tiles and leave 5 painted spares
- Re-screw (metal roof only)
- 6,000psi pressure clean & clean up
- Re-point all ridge caps
- Apply sealer membrane
- Apply 2 premium topcoat membranes
- Any extras specific to your roof (re-bedding, flashing, weep holes, etc)
- Leak details
- 10 year warranty details
- Estimated start & finish date
- Final cost (including GST)

3) What products and suppliers do they use?



Any roofer that has been in business for many years will have a list of a few quality suppliers they routinely use. Their good relationship with the supplier allows the business to use the best quality products at reduced prices.

Reliance Roof Restoration uses our exclusive Reliance membrane. We have our own membrane producing facility in Brisbane, QLD which allows us to tightly control the quality of the product. We also add UV resistant technology and anti-fungal compounds in the membrane to ensure your job stays fresh and clean for longer while also ensuring it doesn't get hotter inside your house. Because we manufacture our own products, we can offer a no-nonsense, industry leading, 10 year warranty.

P.S. Our product is a thick membrane, kind of like a skin! Regular roof paint that other companies use aren't able to withstand the weather conditions and they can fade, crack, peel or blister

4) What is a reasonable cost?



Cost can vary depending on many factors. Be wary of companies offering deals that seem cheap. Are they using inferior products? Are they rushing to get the job done in one day? Will they really be able to deliver a quality job for \$2,000? Also keep in mind that fixing a dodgy job will cost significantly more than just getting Reliance to do the job properly the first time.

Quality roof restoration jobs generally cost anywhere between \$4,000 to \$10,000, depending on the size of the house, tile type, the repairs needed, number of caps, etc.

Also beware of companies who do not get on the roof for the quote. They can't properly understand the needs of your job without physically getting on the roof

P.S. Our quality materials often cost in excess of \$3,500 for an average sized house!

5) Do they have a portfolio?



The company giving you a quote should have a sizeable portfolio to show you. It should include photos of many different job types (terracotta tile, concrete tile, metal). They should also be able to show you reviews and testimonials from customers because there is nothing more accurate than good old-fashioned word of mouth reviews.

You can see our reviews here:

<https://www.relianceroof.com.au/location/south-west-sydney/#review-1663>

You can see our portfolio here::

<https://www.instagram.com/relianceroofcampbelltown/>

Our offer to you:



FREE ROOF INSPECTION

Valued at \$249

Congratulations on getting this far, I would like to take this opportunity to offer you a complimentary roof inspection, anywhere in Greater Sydney! After we've had a look at your roof, we will be able to provide you with a competitive, no-obligation quote for your roof repair, restoration or replacement. To book your inspection **today**

Call Riley on 0406 482 384

Email riley@relianceroof.com.au

Or visit our website below

<https://www.relianceroof.com.au/location/south-west-sydney/#review-1663>

Sincerely

Riley Alcorn